

## **Arqaam Capital Partners with US Marco Polo Securities to Market Egyptian Offering**

**Dubai 7June 2017-** Arqaam Capital, the Dubai-based emerging markets investment bank, today announced it has partnered with Marco Polo Securities Inc., the New York-based broker dealer and securities distribution platform, to serve US-based institutional investors seeking to capture growing investment opportunities in Egypt.

Since 2000, Marco Polo has developed a global network of leading securities firms in Europe, Asia, Africa and Latin America. The Marco Polo platform enables the global trading of exchange listed securities as well as international distribution of locally originated private placements and M&A products.

Dennis Wijsmuller, Group Chief Operating Officer of Arqaam Capital said: "This partnership is designed to combine the strengths of the two platforms and will work towards providing US based investors with Arqaam's thought-provoking and value added research, along with corporate access and seamless execution in the Egyptian equity markets. The Marco Polo relationship is an exciting development as it enhances our capabilities to market our strong Egyptian offering. We look forward to connecting even more global investors with this dynamic and promising emerging market."

"Adding the very high quality Egyptian capabilities of Arqaam to our expanding global network of leading investment banks and securities firms will be a substantial boost for our clients globally and we look forward to a successful partnership with Arqaam", said Peter Jardine the Chief Executive Officer of Marco Polo Securities.

In a decade, Arqaam Capital has grown into a well-established investment bank operating four business segments, namely sales & trading, investment banking, asset management and alternative investments. Arqaam Capital is one of the top institutional full service brokers

in the MENA region via seats in six Middle Eastern and African exchanges, supported by a strong network of local executing brokers. Arqaam covers more than 300 listed companies in the Middle East and Africa region across 27 countries and a wide range of sectors. The firm provides the largest global coverage of MENA equities representing over 60% of GCC market capitalization.

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### **About Arqaam Capital ([www.arqaamcapital.com](http://www.arqaamcapital.com))**

Arqaam Capital is a specialist emerging markets investment bank, bringing regional and international product offerings to the emerging markets. Arqaam Capital combines international best practice with expertise in the markets in which we operate. Our primary role is to provide financial intermediation and create investment opportunities for emerging markets investors looking to invest in their own markets and abroad, as well as international investors seeking opportunities in target emerging markets. Arqaam Capital operates out of three hubs, namely the Dubai International Financial Centre (DIFC), Cairo and Johannesburg. Arqaam Capital has ten business lines - Corporate Finance, Asset Management, Cash Equity, Credit Trading, Equity Derivatives, Capital Markets Advisory, Infrastructure, Principal Finance, Treasury and Custody. In addition, Arqaam Capital provides in-depth research on 268 listed Middle East and Africa (MEA) companies across 26 countries and a wide-range of sectors, including the largest global coverage of MENA equities.

### **About Marco Polo Securities Inc. ([www.mpsecurities.com](http://www.mpsecurities.com))**

Marco Polo Securities Inc. is a US-registered broker dealer offering global execution, regulatory and distribution capabilities. Marco Polo was the pioneering platform in building cross border electronic trading infrastructure to enable global institutional flows and the firm's regulatory and distribution partnership with local firms currently encompass 80 countries. Marco Polo provides a unique distribution and regulatory network for capital raising and wealth management in the global markets. Marco Polo is a member of FINRA, NFA and SIPC.

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