## AGENDA - EGYPT TOURISM INVESTMENT BRIEFING (ETIB) 2016 10AM-3PM - RITZ CARLTON,

| refreshments |
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10:00 – 10:15 **Welcome remarks** from **Jennifer Pettinger-Haines**, Bench Events, **Chadi Hauch**, Director of Development, Middle East & Africa, Marriott International, Inc. & The Ritz-Carlton Hotel Company & **Mohamed Kamel**, Chief Executive Officer, Egyptian Resorts Company

10:15 – 10:30 Welcome Address - H.E Hisham Zazou, Minister of Tourism, Egypt

10:30 – 10:45 **Egypt Outlook** – Progress on Egypt's economic development programme and the road map for the country's project plans

Richard Thompson, Editorial, Director, Meed

Global Review - key hotel performance indicators & pipeline with a focus on Egypt

10:45 – 11:00 Philip Wooller, Area Director – Middle East & Africa, STR Global

11:00 – 11:40 **Government outlook** - In the current climate what is the government doing to support & encourage the tourism industry?

Richard Thompson, Editor, Meed

In conversation with:

Elhamy El Zayat, President, Tourism Chamber

**Prof Dr Adla Ragab**, Professor of Economics, Economic Advisor to the Minister, TSA General Coordinator, Ministry of Tourism

11:40 – 12:30 **Investor Appetite** – is now the time to invest for those with a vison to the long term? Where are the long term opportunities?

Presentation by:

**Hala El Khatib**, Secretary General Egyptian Hotel Association, and Board Member International Hotels & Restaurants Association

Followed by conversation with:

Ahmed Kira, Managing Director, Horof Group

In conversation with:

Mohamed Kamel, Chief Executive Officer, Egyptian Resorts Company

**Ihab El Kerdani,** CHA, Chairman and Managing Director, Misr Hotels Co.

**Hala El Khatib,** Secretary General Egyptian Hotel Association, and Board Member International Hotels & Restaurants Association

**Hesham Elsafty,** Head, Financial Institutions & Country Risk Management, National Bank of Egypt

## 12:30-13:30 LUNCH BREAK

13:30 – 14:10 **Insight into Egypt's Resort Tourism Market** - where it the demand going to come from? What is being done to develop tourism infrastructure and diversify the appeal of the market?

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**Grant Salter**, Director, Head of Travel, Hospitality and Leisure Advisory, Middle East Region, Deloitte

In conversation with:

Elhamy El Zayat, President, Tourism Chamber

**Dr. Hesham A. A. Mokhtar,** Chief Executive Officer, EGYDREAM for Tourism Development **Sameh Saad**, Managing Director, Business Match Solutions Co

14:10–14:25 **Guest Experience Index** - hotel performance forecasts in Egypt for the year ahead.

**Selim El Zein,** Associate Director, Head of Hotel Asset Management, Hotels & Resorts, MENA, Colliers International

14:25 - 14:50 **The Outlook for Tourism** – what's happening on the ground? How are demand patterns changing, what are the new source markets?

**Selim El Zein,** Associate Director, Head of Hotel Asset Management, Hotels & Resorts, MENA, Colliers International

In conversation with

Mohamed Kaoud, Chief Executive Officer, Egyliere Travel

14:50 - 15:00 Raj Kotecha, Content Creator, Bench Event