Total Egypt signs a partnership agreement with Dynamics Distribution

for the supply of motor oils for Fiat, Fiat Professional and Alfa Romeo cars

Cairo, **July 22**, **2019** - Last June 24 Total Egypt has signed a new agreement with Dynamics Distribution for the supply of motor oils for Fiat & Alfa Romeo cars. This partnership comes following the acquisition of Dynamics distribution of the brands Fiat, Fiat professional and Alfa Romeo exclusively in Egypt for sales and after sales services. The agreement is a start of a new partnership between Total Egypt and Dynamics Distribution.

This agreement confirms Total Egypt's strong presence in the Egyptian market and reflects the confidence of investors and customers within the automotive sector. Through this deal, Total Egypt supplies Dynamics Distribution with TOTAL QUARTZ 0W-30 oils specially designed for Fiat engines. This new generation of lubricants with "Age Resistance Technology" is an advanced, highly charged formula which fortifies the anti-oxidation properties of the engine oil offering therefore ultimate protection against sludge formation and wear.

Dynamics Distribution has a strong entity and wide experience for more than 30 years in the automotive industry with successful track record in Automotive Sales Operations, Distribution, after sales services and provision of spare parts.

"The new agreement with Dynamics Distribution offers us an excellent opportunity to provide TOTAL Lubricants for Fiat, Fiat professional & Alfa Romeo cars. It allows us also to be strongly present in the Egyptian market through Dynamics Distribution, one of the leading dealerships in the automotive industry" says Ahmed Ayoub, Marketing & Lubricants Director, Total Egypt.

Ayoub also emphasized that the compatibility of the new generation "Age Resistance Technology" QUARTZ oils with premium motor engines such as Fiat & Alfa Romeo ensures exceptional performance that is reliable and trustworthy.

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About Total Egypt

Total Egypt is a subsidiary of the international oil company Total SA established in 1998 with a mission to provide customers with quality products and services. The company is active across the entire oil product distribution sector, with general sales, lubricants, and marine and aviation activities as well as a retail network.

The company runs a retail network of 240 stations throughout the country retailing high-quality fuels and lubricants, as well as services and various products at its Bonjour shops, and has established a state-of-the-art lubricant blending plant in Borg El Arab.

At Total Egypt, the safety of people and operations, environmental protection, customer satisfaction and listening to stakeholders are core concerns. Industrial hygiene, employee health and product quality are uncompromising priorities.

About the Marketing & Services division of Total

The Marketing & Services division of Total develops, and markets products primarily derived from crude oil, along with all of the associated services. Its 31,000 employees are present in 109 countries and its products and services offers are sold in 150 countries. Every day, Total Marketing Services serves more than 8 million customers in its network of over 14,000 service stations in 62 countries. As the world's fourth largest distributor of lubricants and the leading distributor of petroleum products in Africa, Total Marketing Services operates 50 production sites worldwide where it manufactures the lubricants, bitumen, additives, special fuels and fluids that sustain its growth.

About Total

Total is a major energy player, which produces and markets fuels, natural gas and low-carbon electricity. Our 100,000 employees are committed to better energy that is safer, more affordable, cleaner and accessible to as many people as possible. Active in more than 130 countries, our ambition is to become the responsible energy major.

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