



## ***AMIC October 2018 Press Report***

# IMC

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<b>1.1.</b> Total Market	<b>03</b>
<b>1.2.</b> Passenger Cars Market	<b>06</b>
<b>1.3.</b> Buses Market	<b>09</b>
<b>1.4.</b> Trucks Market	<b>12</b>

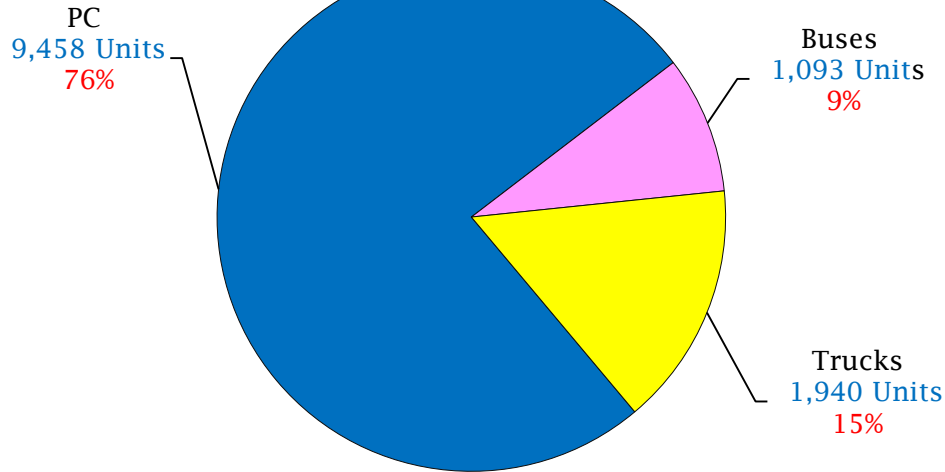


# 1. 1. Total Market

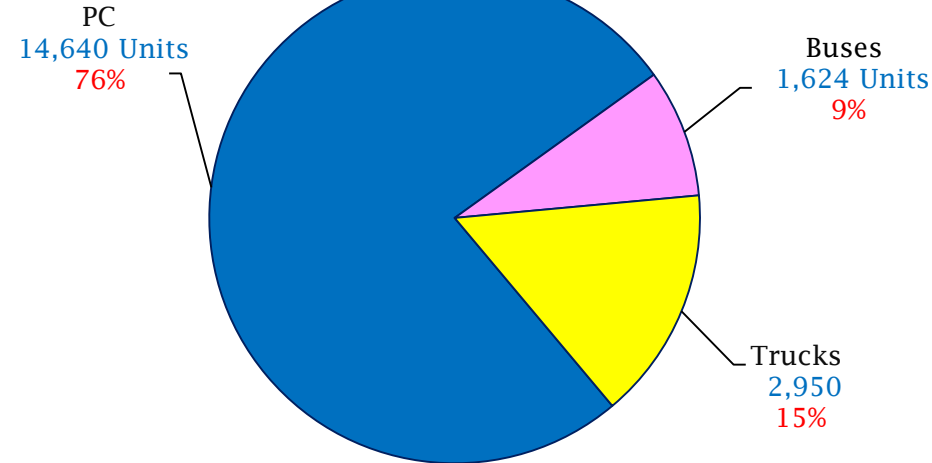


# Total Market October 2018 - October 2017

October 2017



October 2018



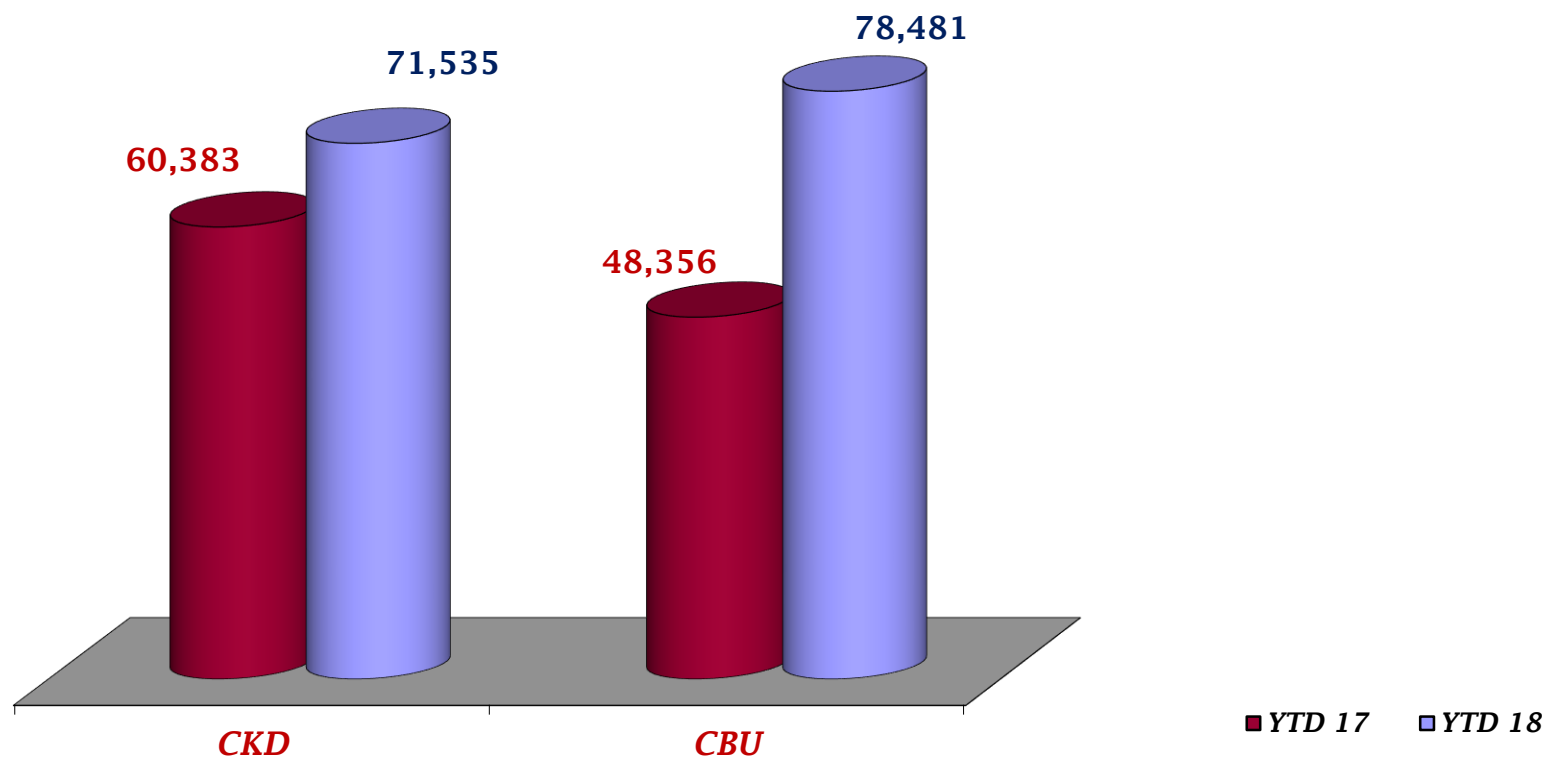
Passenger Cars	9,458
Buses	1,093
Trucks	1,940
<b>Total Market Volume</b>	<b>12,491</b>

Passenger Cars	14,640
Buses	1,624
Trucks	2,950
<b>Total Market Volume</b>	<b>19,214</b>

Total Market volume for the month of October 2018 was **higher than** October 2017 sales by **53.8%** From **12,491** to **19,214** units

The Passenger cars segment had a volume **increase** of **55%** in units, when comparing October 2017 to October 2018; the Buses segment had a volume **increase** of **48.6%** and the Trucks segment had a volume **increase** of **52.1%**

# Total Market YTD 2018 - YTD 2017 By Origin



CKD sales for Year 2018 are **higher than** Year 2017 by **18.5%** when comparing YTD 2018 to 2017 results.

From another side, CBU YTD 2018 sales are **higher by 62.3%** than 2017.

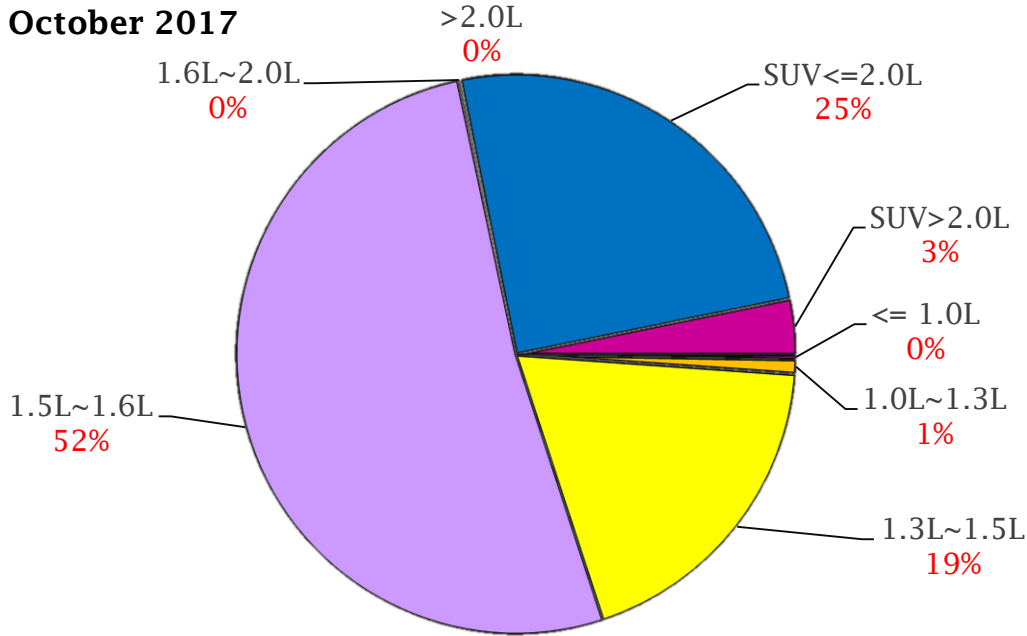


# 1. 2. Passenger Cars Market

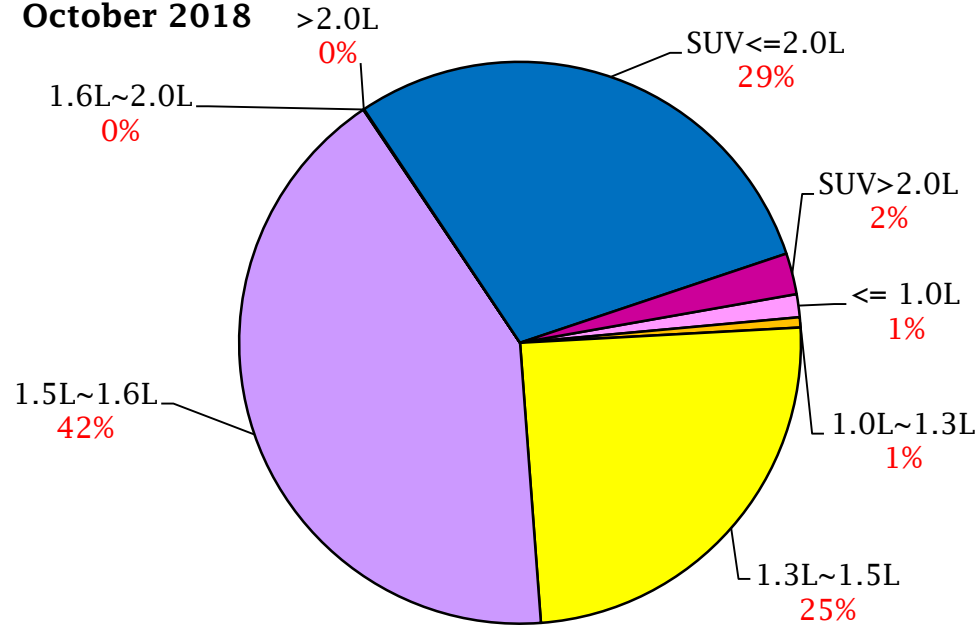


# PC Market Split October 2018 October 2017 in volume

October 2017



October 2018

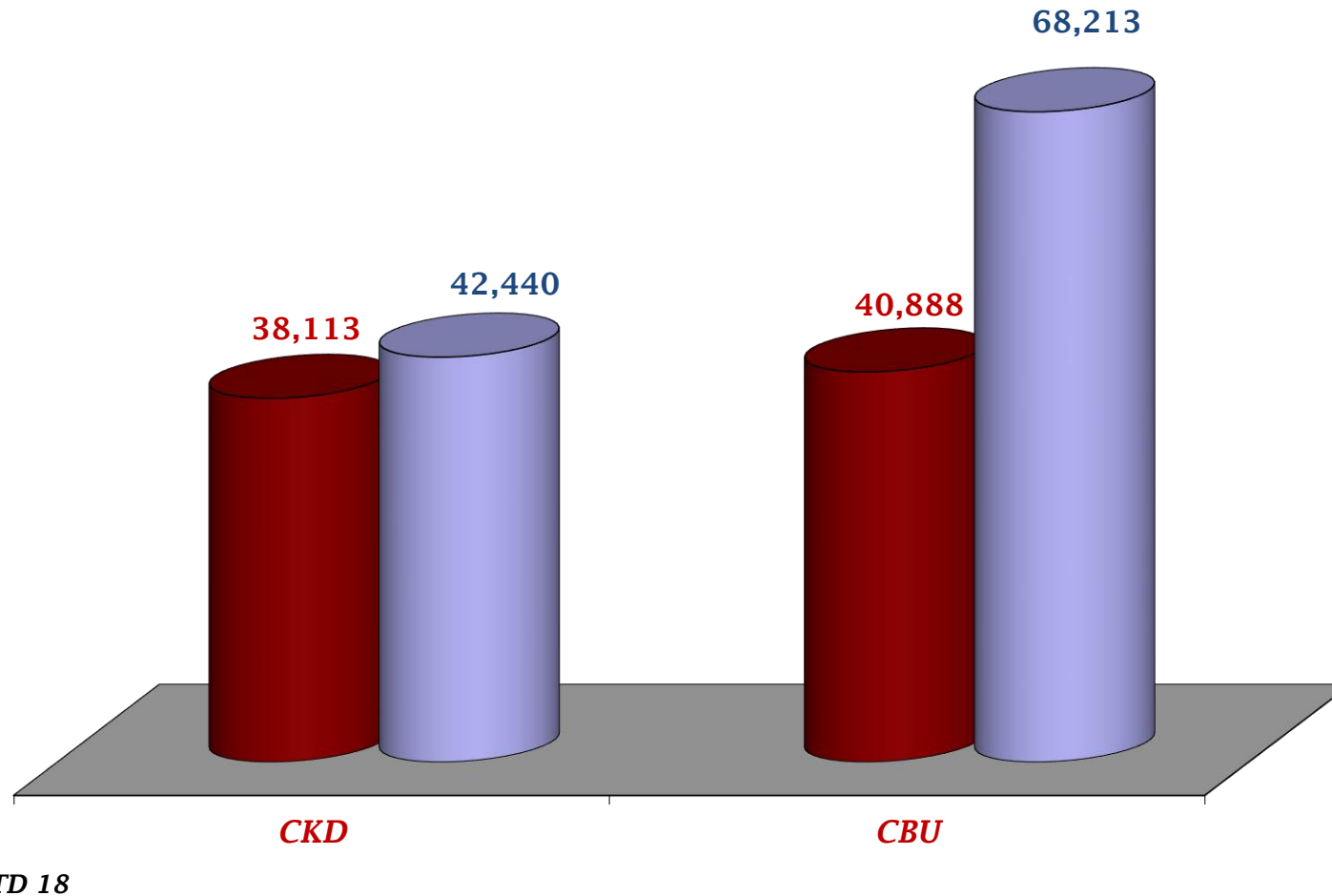


<= 1.0 L	27	<b>619%</b>
1.0L ~ 1.3 L	79	<b>9%</b>
1.3L ~ 1.5 L	1,783	<b>103%</b>
1.5L ~ 1.6 L	4,888	<b>25%</b>
1.6L ~ 2.0 L	12	<b>-58%</b>
> 2.0 L	4	<b>-25%</b>
SUV <= 2.0 L	2,363	<b>81%</b>
SUV > 2.0 L	302	<b>15%</b>
<b>PC Volume</b>	<b>9,458</b>	<b>55%</b>

<= 1.0 L	194
1.0L ~ 1.3 L	86
1.3L ~ 1.5 L	3,613
1.5L ~ 1.6 L	6,114
1.6L ~ 2.0 L	5
> 2.0 L	3
SUV <= 2.0 L	4,279
SUV > 2.0 L	346
<b>PC Volume</b>	<b>14,640</b>

For the month of October 2018, the overall total PC market increased by **55%** From **9,458** to **14,640** units.

# PC Market YTD 2018 - 2017 By Origin



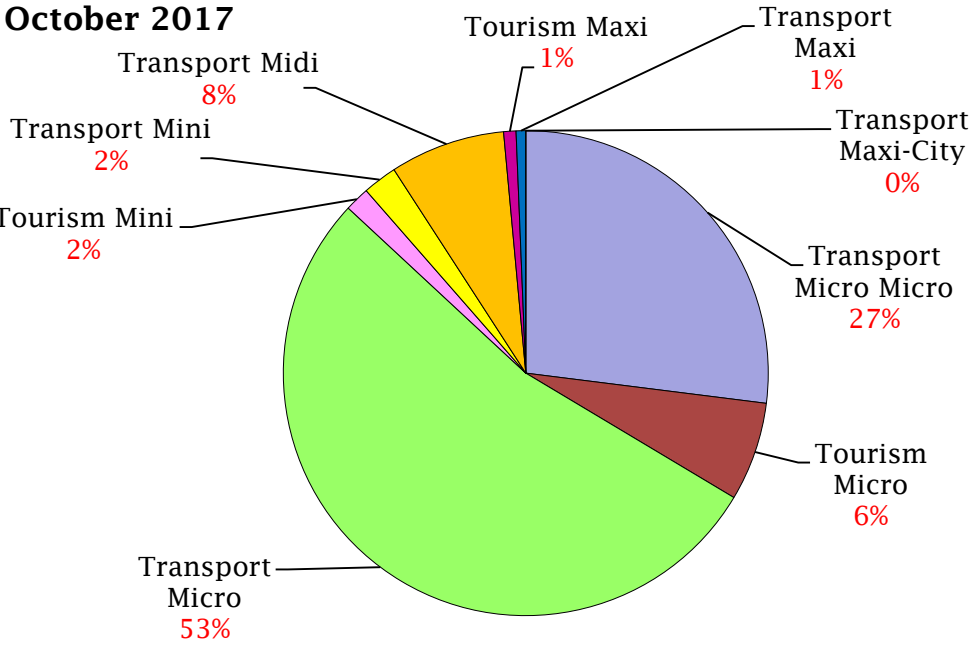
CKD increased in volume by **11.4%** , and CBU increased by **66.8%**



# 1. 3. Buses Market

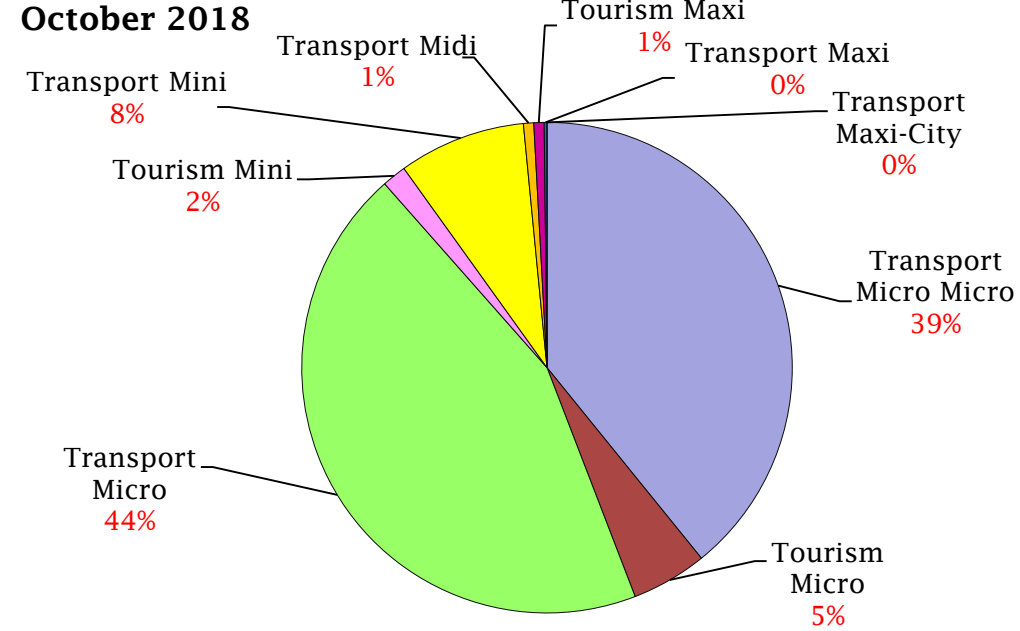


**October 2017**



Transport Micro Micro	295
Tourism Micro	72
Transport Micro	583
Tourism Mini	18
Transport Mini	25
Transport Midi	84
Tourism Maxi	9
Transport Maxi	7
Transport Maxi-City	-
<b>Buses Volume</b>	<b>1,093</b>

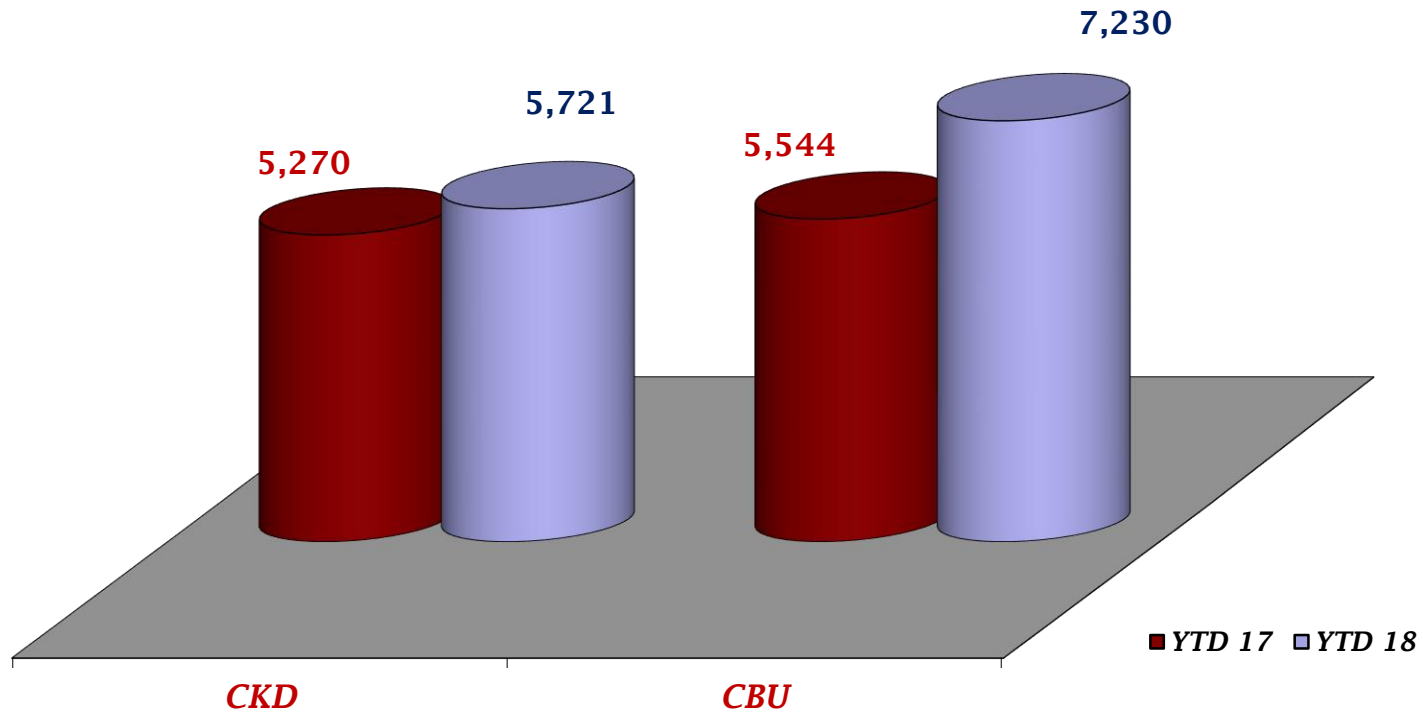
**October 2018**



Transport Micro Micro	636
Tourism Micro	81
Transport Micro	720
Tourism Mini	26
Transport Mini	136
Transport Midi	11
Tourism Maxi	11
Transport Maxi	3
Transport Maxi-City	-
<b>Buses Volume</b>	<b>1,624</b>

When comparing October 2018 to October 2017, total Buses Segment increased by an overall of **48.6%** from **1,093** units to **1,624** units

# Buses Market YTD 2017 - 2018 By Origin



CKD increased by **8.6%** in volume against last year's volume.  
 CBU increased by **30.4%** in volume against last year's volume.

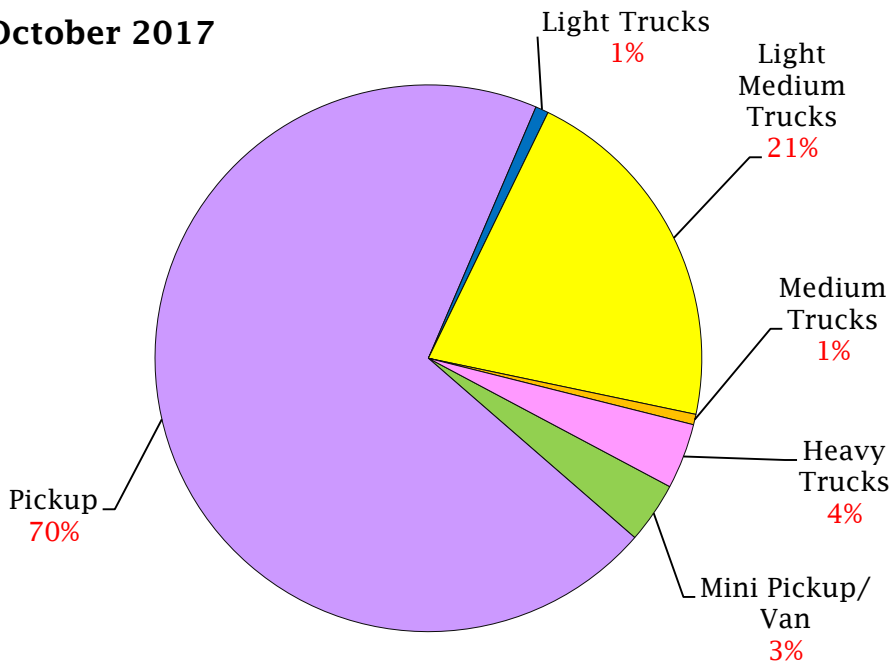


## 1. 4. Trucks Market

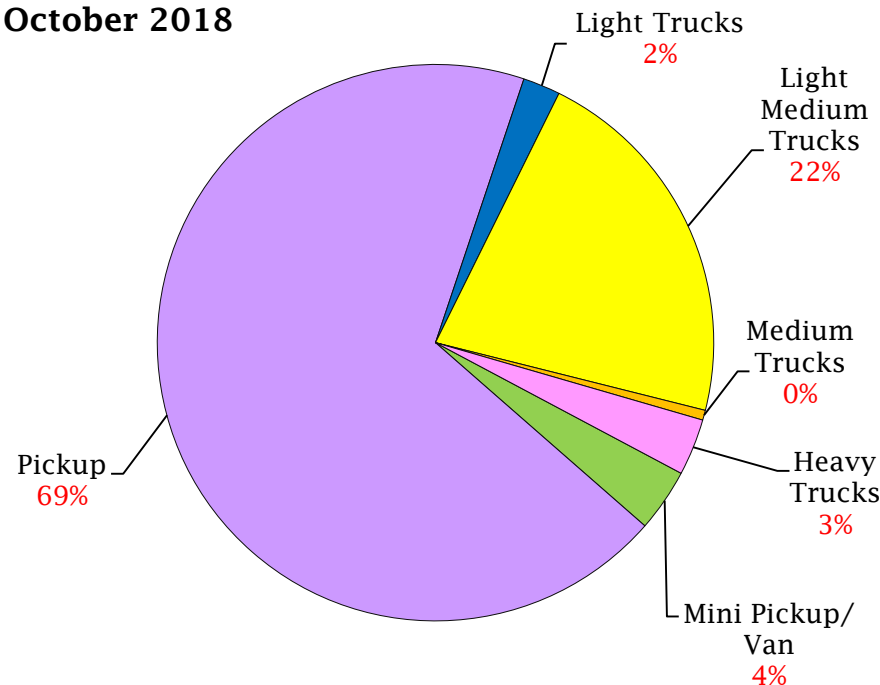


# Trucks Market Split October 2018 - October 2017

October 2017



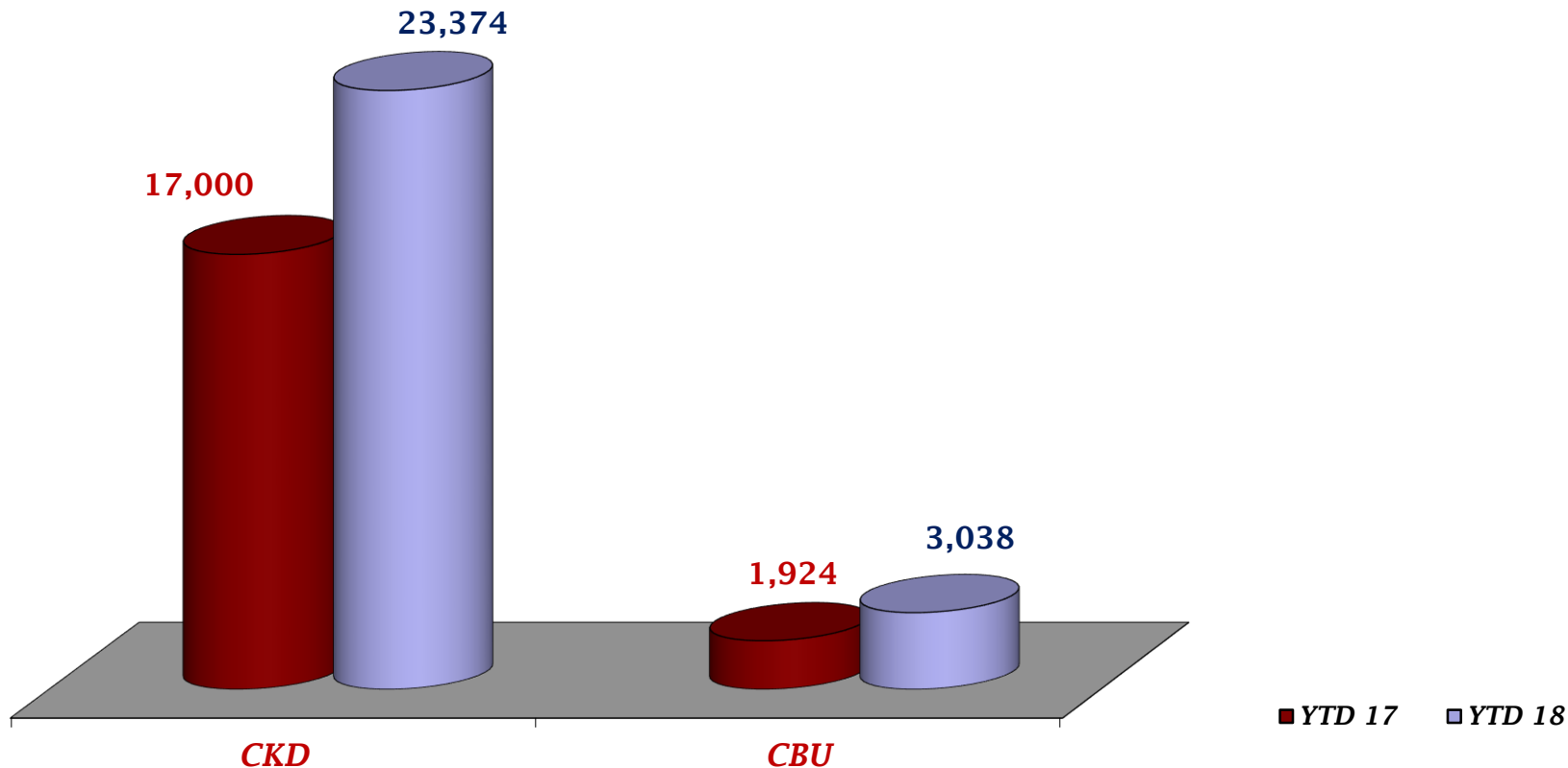
October 2018



Mini Pickup /Van	70	<b>54.3%</b>	Mini Pickup /Van	108
Pickup	1,359	<b>49.2%</b>	Pickup	2,027
Light Trucks	15	<b>326.7%</b>	Light Trucks	64
Light Medium Trucks	409	<b>55.7%</b>	Light Medium Trucks	637
Medium Trucks	12	<b>41.7%</b>	Medium Trucks	17
Heavy Trucks	75	<b>29.3%</b>	Heavy Trucks	97
<b>Truck Volume</b>	<b>1,940</b>	<b>52.1%</b>	<b>Truck Volume</b>	<b>2,950</b>

Trucks segment increased by **52.1%** when comparing October 2018 sales to October 2017 sales.

# Trucks Market YTD 2018 - 2017 By Origin



CKD increased by **37.5%** and CBU increased by **57.9%**





***Thank You***

