

## **Press Release**

Orascom Development Egypt (ODE) completed the sale of its stake in Royal Azur Hotel and Club Azur Hotel and a land plot in the Makadi destination at a higher cash proceeds of c. EGP 408 million.

Cairo, December 27<sup>th</sup>, 2018 – Orascom Development Egypt (ODE) concluded the sale of Royal Azur and Club Azur Hotels as well as a land plot in the Makadi destination on the Red Sea. The sale was concluded at a higher enterprise value of c. EGP 856 million than the EGP 823 million that was previously announced. This will result in total cash proceeds of c. EGP 408 million (USD 22.8 million) compared to the c. EGP 387.1 million (USD 21.6 million) that was previously announced.

The sale will also result in the deconsolidation of EGP 260.1 million of debt held on Royal for Touristic and Development Company; the former owning company of the hotels.

We are also in the course of finalizing the documents for the completion of the sale of the Makadi Gardens Hotel which was sold for EGP 114.7 million (USD 6.4 million).

The proceeds of sale of the three hotels and the land plot in Makadi and of the Tamweel Group together with parts of the excess cash flow from operations, will all be geared towards reducing the debt balance as previously announced.

Khaled Bichara, Chief Executive Officer commented on the transaction: "The conclusion of the sale is a solid testament to our continuous delivery of our strategy. Since the beginning of year, the company has made significant strides to streamline and reshape its investments through monetizing its non-core assets. We will continue to wisely invest our capital to drive growth and prioritize our time and resources to build a stronger and sustainable organization."

## **About Orascom Development Egypt (ODE):**

Orascom Development Egypt (ODE) is the largest subsidiary of Orascom Development Holding (ODH). ODE is an integrated developer of resort towns in Egypt, with a vertically-integrated business model involving the development of residential units, hotels, and recreational facilities such as golf courses, town centers, and marinas, in addition to supporting infrastructure, such as hospitals, schools, and utilities. ODE currently owns a land bank of 49.9 million square meter and 24 hotels with a total of 4,918 rooms within four operating destinations. El Gouna, on the Egyptian Red Sea Coast in Hurghada, Taba Heights, on the Sinai Peninsula, Makadi in Hurghada and Byoum in Fayoum.

## **Contact for Investors:**

**Sara El Gawahergy** Head of Investor Relations

Tel: +202 246 18961 Tel: +20100 218 5651 Email: <u>ir@orascomdh.com</u>

## **Disclaimer & Cautionary Statement:**

The information contained in this e-mail, its attachment and in any link to our website indicated herein is not for use within any country or jurisdiction or by any persons where such use would constitute a violation of law. If this applies to you, you are not authorized to access or use any such information. Certain statements in this e-mail and the attached news release may be forward-looking statements, including, but not limited to, statements that are predications of or indicate future events, trends, plans or objectives. Forward-looking statements include statements regarding our targeted profit improvement, return on equity targets, expense reductions, pricing conditions, dividend policy and underwriting claims improvements. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results and Orascom Development Egypt's plans and objectives to differ materially from those expressed or implied in the forward-looking statements (or from past results). Factors such as (i) general economic conditions and competitive factors, particularly in our key markets; (ii) performance of financial markets; (iii) levels of interest rates and currency exchange rates; and (vii) changes in laws and regulations and in the policies of regulators may have a direct bearing on Orascom Development Egypt's results of operations and on whether Orascom Development Egypt will achieve its targets. Orascom Development Egypt undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise. It should further be noted, that past performance is not a guide to future performance. Please also note that interim results are not necessarily indicative of the full-year results. Persons requiring advice should consult an independent adviser.