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Egypt Thematic

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Egypt's top CEOs poll: Bullish on economy, expect lower rates & stronger EGP

Macro Strategy Report

www

We hosted a CEOs dinner at our 2nd Annual Egypt Day Conference, which was attended by CEOs from leading Egyptian companies, in addition to investors from world-renowned financial institutions. During the dinner we had a brief Q&A where attendees were asked to vote on 10 questions on the outlook of the Egyptian economy and investment climate. **The full results can be found in Figs. 1-10**

Consensus: bullish, would like to hire, but prefer lower rates

The majority of attendees (90.7%) said that they have seen an improvement in the business conditions for their companies over the past 12 months. The majority (79.6%) also added that they expect business conditions to continue to improve in 2018. The majority (60.7%) of attendees also expect to hire more workers in 2018. Most attendees (54%) saw high interest rates as the biggest constraint facing investments in Egypt.

Stocks key asset class, EGP at 16-17, RE prices likely up

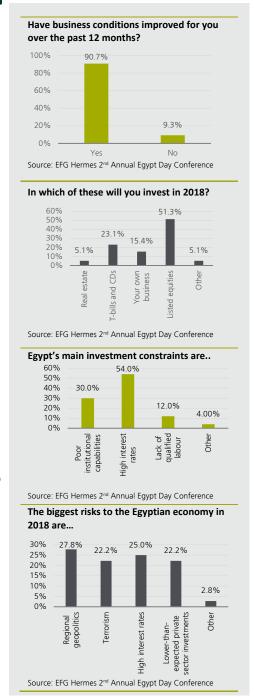
Asked about which Egyptian asset class they would invest in, the majority (51.3%) of attendees said they would invest in listed equities over T-bills/CDs (23.1%). Most attendees (64.3%) saw the USD/EGP at 16-17 by end of 2018, which is in line with our expectations. Moreover, most attendees expected real estate prices in Egypt to go up (47.7%) from current levels, 31.8% said real estate prices are likely to be stable.

Zohr field the biggest positive, geopolitics the biggest risk

When asked about the factor likely to have the biggest positive impact on the economy over the coming period, attendees chose Zohr Gas field (35.2%) over FDIs (11.8%), tourism (23.5%), and falling rates (23.5%). When asked about the biggest risk, the largest number (27.8%) said that regional geopolitics is the key risk facing the Egyptian economy in 2018, although the vote was fragmented as decent numbers also cited terrorism (22.2%), higher interest rates (25%), and lower-than-expected private sector investments (22.2%) as key risks as well.

Priority for the next 10 years?

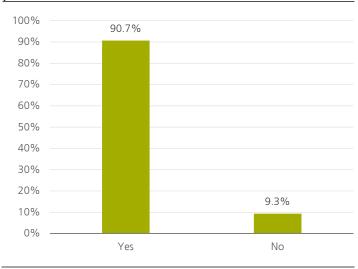
Last but not least, when asked about what the government's top priority should be for the next 10 years, the majority of attendees said education (65.4%) over infrastructure (15.4%), healthcare (3.9%), security (7.7%), and deregulation (7.7%).



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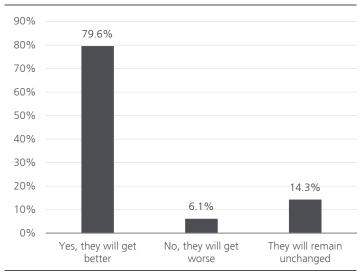
Q&A during the CEOs Dinner

Figure 1: Have business conditions improved for you in the past 12 months?



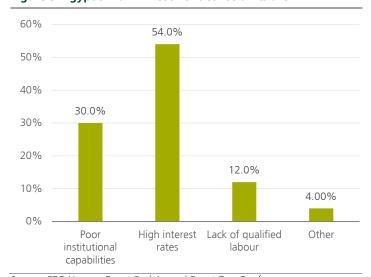
Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

Figure 2: Do you expect business conditions to improve in 2018?



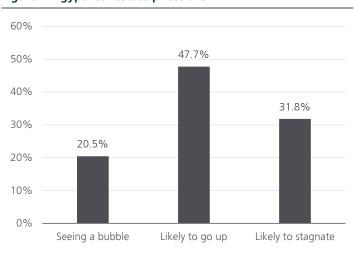
Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

Figure 3: Egypt's main investment constraints are...



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

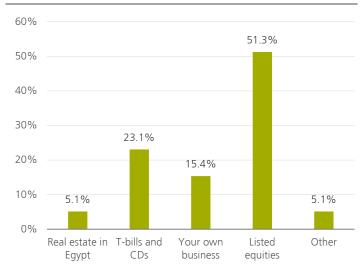
Figure 4: Egypt real estate prices are...



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

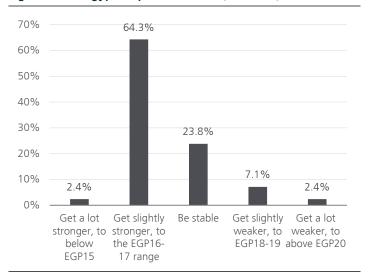
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Figure 5: In which of these will you invest in 2018?



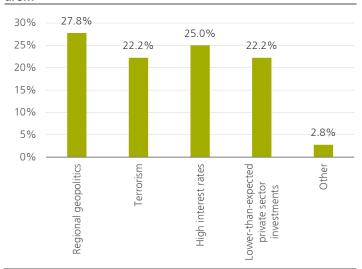
Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

Figure 6: The Egyptian pound in 2018 (USD/EGP) will...



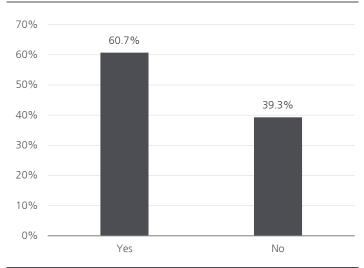
Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

Figure 7: The biggest risks to the Egyptian economy in 2018 are...



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

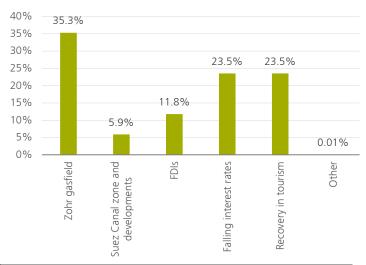
Figure 8: Will you be hiring new workers/employees in 2018?



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

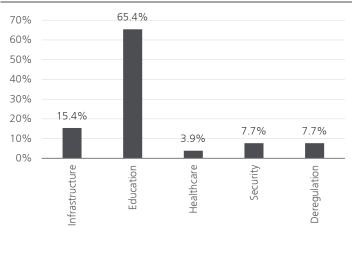
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Figure 9: Which will have the greatest positive impact on Egypt's economy over the next few years?



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

Figure 10: The Government's top priority for the next 10 years should be...



Source: EFG Hermes Egypt 2nd Annual Egypt Day Conference

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